

## **Electric Lift Chair**



### **Perfect Sleep Lift Chair**



The electric lift chair is of helpful features like motorized reclining, an easy-to-use remote control, as well as heating and massage. Most importantly, that uses a rising and reclining mechanism to lift and tilt the chair.

- huge choice of color, available in fabric or leather version.
- supremely smooth, rich PU\* fabric that will make you feel like you are floating on air
- providing both comfort and durability .
- lift function eases the transition from getting in and out of the chair.
- power controls also adjust the chair to meet your personalized lounging needs.
- backrest with lumbar support, comfortable seat and arm design to give you the perfect fit.

### **Situation :**

You work for a sales advisor for **Sheen & Bright** company and have an appointment with the Manager of a Retirement Home\* in London. Prepare your arguments to present the product and satisfy your client's expectations in terms of needs and budget. Insist on the guarantees, the delivery time, the availability and any payment facilities.

### **Wordbox :**

\*PU= Polyurethane

\*Retirement home : maison de retraite