

**PARTIE 2 : MISE EN SITUATION**

**E-BIKES**

**THAT LOOK AND FEEL LIKE**

**BIKES!**

**ELEGANT, LIGHT, AND EFFICIENT**

**7-Speed \$1,299.00**



|  |  |
|--|--|
| <p><b><u>BATTERY</u></b></p> <p>REMOVABLE</p> <p>36 VOLT (250 WATT-HOUR)<br/> 3.5 LBS (1.6 KG)<br/> SAMSUNG LI-ION CELLS<br/> 2.5-HOUR PLUG-IN CHARGE TIME<br/> RANGE: 20-40 MILES (32-64 KM)</p> <p><b><u>MOTOR</u></b></p> <p>MANUFACTURER: BAFANG<br/> REAR GEARED HUB<br/> 250 WATT (400 WATT PEAK)<br/> 18.5 MPH (30 KM/HR) TOP SPEED</p> <p><b><u>LCD DISPLAY</u></b></p> <p>BATTERY LEVEL, SPEED<br/> ODOMETER, AND TIME.<br/> 5-LEVEL PEDAL-ASSIST</p> | <p><b><u>BICYCLE PARTS</u></b></p> <p>ALUMINIUM ALLOY FRAME<br/> ALUMINIUM ALLOY FORK<br/> SHIMANO TX-805 MECHANICAL DISC BRAKES<br/> ZOOM ALLOY HANDLEBARS AND 90 MM STEM<br/> LASCO 46T ALLOY CHAIN RING<br/> 27.2 mm Alloy Seat Post<br/> SHIMANO ALTUS 7-Speed SHIFTER &amp; Derailleur<br/> CST Xpedium Puncture-Resistant 700C X 35 TIRES<br/> (50-75 PSI)</p> <p><b><u>TOTAL WEIGHT</u></b></p> <p>37 LBS (16.8 KG)</p> <p>Extra Battery, Comfort Seat-Post, and other parts available <a href="#">HERE</a>.<br/> Arrives 85% assembled. <a href="#">Assemble yourself</a> or at A bike shop.<br/> One-Year WARRANTY AND 7-DAY RETURN <a href="#">POLICY</a>.<br/> US SHIPPING: \$45<br/> CANADA SHIPPING: \$90</p> |
|--|--|

**SITUATION :**

You are a customer advisor at a bike shop in New York. You greet a client who is getting old, he is 69 years old but still wants to ride a bike and use green means of transport. He is looking for a new bike, you advise him and tell him about the Propella E-Bike V4.0

**Use the following hints:**

- the benefits for his health
- the advantages over an ordinary bike
- the battery
- the fact that it is a green means of transport

|   |  |
|---|--|
| BTS Négociation et digitalisation de la relation client | Session 2021   |
| Nom de l'épreuve : Anglais                              | Code : NDRC/ANG/ORAL/OBL <span style="float: right;">Page 1 / 1</span> |