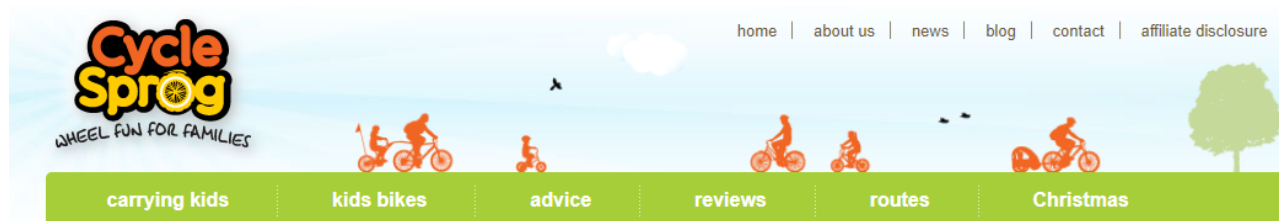


## Seconde partie de l'épreuve



### Leasing kids bikes – everything you need to know

Here at Cycle Sprog we're passionate about helping more kids enjoy cycling. One of the most important things that makes cycling fun is the bike they're riding, and that's why we're super keen on good quality, lightweight kids bikes that make pedalling an enjoyable experience. The only problem is that this type of bike doesn't come cheap, so it's great to see that leasing a kid's bike on a long-term rental agreement is now an option for schools. We all know that buying bikes, even second-hand ones, is a huge financial commitment. So it's not surprising that companies are starting to wise up to this, offering organisations and families the option of leasing quality kids bikes which, down the line, can be exchanged for the next size up.

[www.cyclesprog.co.uk](http://www.cyclesprog.co.uk)

#### Situation

You work for Cycle Sprog.

Because of social distancing, indoor Physical Education classes at Saint Thomas Primary School in Ipswich, Suffolk, U.K. have been cancelled. Yet, the school board has had an idea: why not hire bikes to take small parties of children aged 6 to 9 out for a ride once every week? Mrs Jones, the headteacher has contacted Cycle Sprog to rent bikes.

Use the following hints to present the arguments you would give to answer her inquiry:

- Type of services offered
- Choice of affordable services that are urgently needed
- Refunds and returns, and shipping policies.